

# **MEMORANDUM**

## **On Creation of the Transcontinental Logistics Partnership**

Munich

«10» May 2017 г.

We, the undersigned (further– Parties),

Guided by the interests to develop transportation and logistics services to the benefit of economic cooperation and international trade within the scope of transcontinental transport routes and corridors,

Acknowledging the importance of partner relations in order to create a benevolent business environment and to contribute to business activity among countries,

Confirming the importance of international partnerships for the goals of sustainable economic development, as well as the respective approaches adapted by international organizations,

agreed on the following.

### **I. Subject**

The Parties create a Transcontinental Logistics Partnership without forming a legal entity. This memorandum regulates the basic principles and mechanisms of the Partnership.

### **II. Goals of the Partnership**

2.1. To develop network interactions / cooperation among business, science and state authorities on the transportation and logistics market.

2.2. To create transport and logistics platforms based on IT and digital technologies so that companies from various economic sectors could cooperate for the sake of higher efficiency; economic growth and sustainable development could be safeguarded.

2.3. To contribute to creating favorable foreign trade conditions based on modern methods and technologies in logistics.

2.4. To form a coordination system for companies working on the transport and logistics market.

2.5. To organize the monitoring of the market for logistics services, to disseminate knowledge and best practices on the logistics market.

2.6. To form and develop industry and logistics clusters, to contribute to modernization of logistical infrastructure.

2.7. To optimize business processes in logistics with the help of information and communication technologies.

2.8. To develop competences in the spheres of logistics and supply chain management, taking into account the prospects for digitalization of economies, to develop single international logistics standards for the sake of increased quality of customer service.

2.9. To safeguard strategic interaction among companies - members of the Partnership.

### **III. Principles of the Partnership**

- 3.1. Openness. This memorandum is open for Russian and international companies/ legal entities to join the Partnership in case they share goals of the Partnership.
- 3.2. Availability of the information.
- 3.3. Project approach. The Partnership aims at forming and developing priority projects in the spheres of logistics and supply chain management.
- 3.4. Sustainable economic development based on international partnerships.

#### **IV. Measures to develop the Partnership**

- 4.1. The Parties are committed to form a management structure within 3 months after this Memorandum is signed.
- 4.2. The Parties are committed to develop and accept a roadmap for priority projects within 3 months after the Partnership is created.
- 4.3. The Parties decided to authorize Oleg Dunaev, Vice Chairmen of the RSPP Committee for Transport and Logistics and Uwe Leuschner, Senior Vice President Business Development Eurasia, DB Cargo AG to represent the Partnership's interests and to coordinate the Parties' actions in order to form the management system and priority projects in the spheres of logistics and supply chain management.

#### **V. Final provisions**

- 5.1. Implementing this Memorandum the Parties can sign separate agreements regarding all the cooperation spheres.
- 5.2. This Memorandum enters into force immediately.
- 5.3. Changes into the Memorandum can be made any time in writing by mutual agreement of the Parties.